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Client Case Study

Automating Excellence

Eton Solutions Transforms
\$2.2B Private Equity Operations

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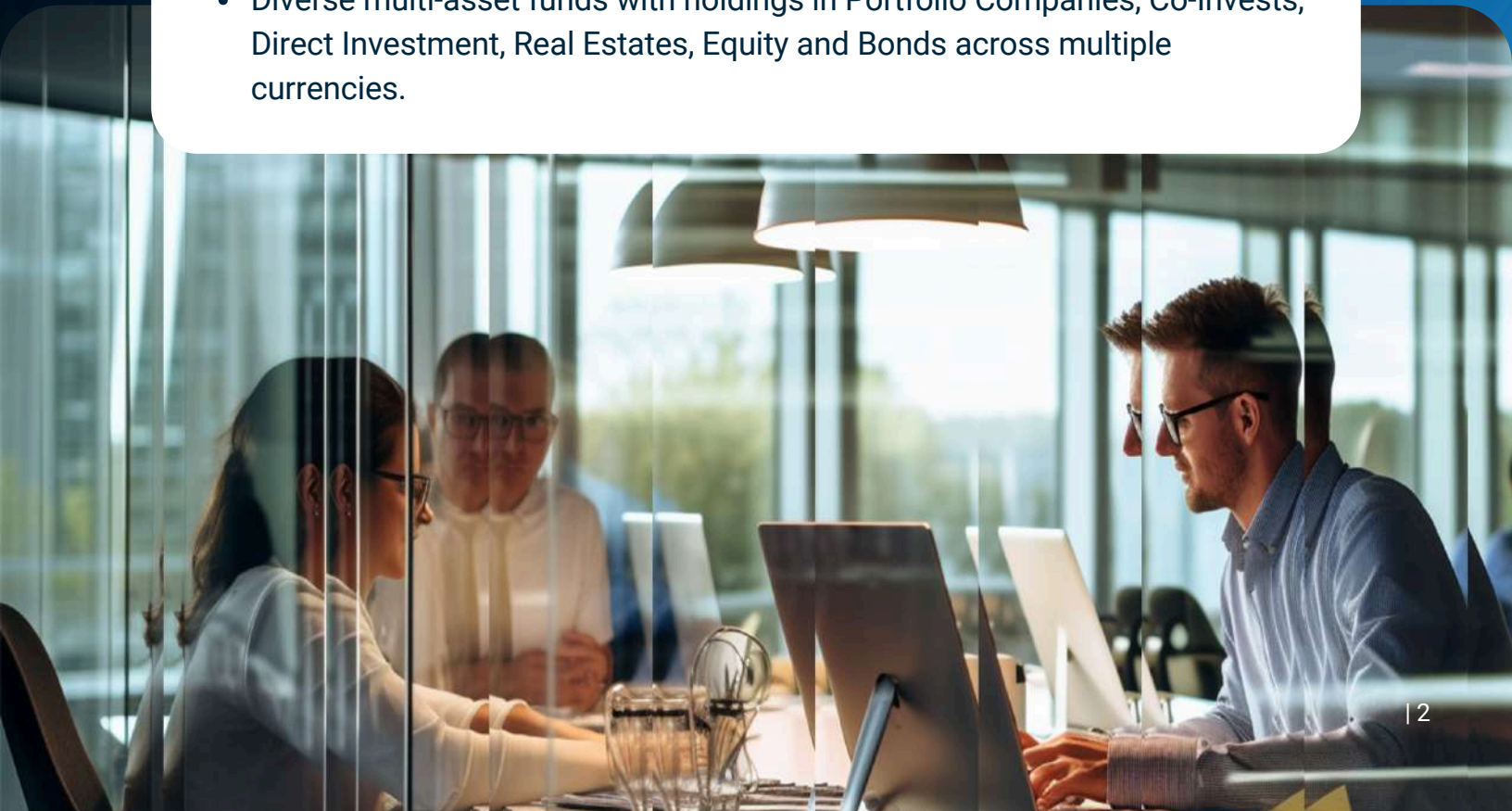


This case study shows how a \$2.5 billion private equity firm in Asia improved their operations by using Eton Solutions,

an integrated and secure WealthAI platform for Private equity firms. The PE operations transformation resulted in significant operational efficiency gains, improved accuracy and enhanced scalability for alternative investments.

Client Profile & Background

- Asia-based private equity firm managing \$2.2 billion in assets
- VCC structure with 7 Funds having 28+ sub-funds
- Diverse multi-asset funds with holdings in Portfolio Companies, Co-Invests, Direct Investment, Real Estates, Equity and Bonds across multiple currencies.



Key Challenges in Private Equity Operations:

- **Manual and Error-Prone Processes:** The firm heavily relied on manual shadow accounting processes, plagued by the potential for errors inherent in procedures like capital calls, distributions, valuations, and investor reporting.
- **Complex Fund Structure Management:** With a broad array of over 35 sub-funds, managing complex relationships and interactions within these structures became an arduous task.
- **Time-Consuming Reporting:** Generating investor reports and financial statements demanded significant manual effort, resulting in delays and inefficiencies.
- **Lack of Real-Time Insights:** With manual processes dominating, the firm struggled to obtain real-time insights into fund performance and investor positions, impacting strategic decision-making.
- **Limited Scalability:** The labor-intensive nature of operations restricted the firm's ability to scale efficiently as its portfolio expanded.

Solution: Eton Solutions Implementation for Fund Operations Automation

Key Features of Eton Solutions' AtlasFive® Platform:

- Centralized investment data integration and integrated transaction workflow
- Shadow Accounting – at Firm; Fund; Partner; and Deal Level
- Multi-tiered entity structure and Investor Look –Through
- Integrated Cash and Treasury Management
- Inbuilt Fund Accounting templates to cater all the complex fee calculation and allocation methodology
- Automated Fund expense allocation across funds from Manco
- PE workflow automation
- Real-time fund performance reporting and analytics
- Secure investor portal for LPs
- Scalable fund operations technology
- Enhanced PE compliance and audit readiness

Implementation Process of Alternative Investment Software:

- Needs assessment and gap analysis in PE operations
- Customized Eton Solutions AtlasFive® configuration for multi-asset complex entity structured organization
- Data migration and integration for comprehensive fund structure management
- User training and change management for PE operational efficiency
- Phased rollout and testing
- Continuous optimization and support for private equity operations

Results and Benefits of PE Operations Transformation:

- 50% reduction in time spent on routine PE fund operations processes
- Significant decrease in human errors
- Faster, more accurate fund and investor reporting
- Improved decision-making through real-time fund performance insights
- Enhanced private equity scalability without additional headcount
- Strengthened PE investor relations through increased transparency

"The Eton Solutions platform has revolutionized our private equity operations, allowing us to manage our complex fund structures with ease and precision. The PE operational efficiency gains and improved reporting capabilities have been game-changing for our alternative investment business."

Chief Operating Officer

Lessons Learned in Fund Operations Automation:

- Automation is crucial for scaling PE operations efficiently
- Centralized investment data management enhances decision-making capabilities
- Transparency through an investor portal for PE is key to building strong relationships
- A phased implementation approach ensures smooth adoption of latest and best in the breed technology
- Future Outlook for PE Fund Accounting: With Eton Solutions, the Asian private equity firm is ready for future growth. The scalable fund operations technology will support the addition of new funds and investors, while continuous updates will ensure the firm stays at the forefront of operational excellence in the PE industry.
- Private equity firms with similar challenges should consider using automated fund management and integrated platforms like Eton Solutions. These tools can help improve efficiency, accuracy, and support growth in alternative investments.





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